

A full-page photograph of a male worker in a white hard hat, white t-shirt, and dark overalls with an orange pocket. He is wearing grey work gloves and is looking upwards and to the right while holding a walkie-talkie to his mouth. His left hand is on a red-handled valve of a complex industrial piping system. The background shows more of the refinery's infrastructure.

**Oil custody  
transfer:  
Blockchain comes  
to the rescue**

**This article discusses:**

- i. How Blockchain technology can be used in the oil custody transfer process
- ii. Blockchain platform model
- iii. Examples of how Blockchain is being used to lower cost and improve user experience transactions where a product, such as oil or gas is transferred between several partners and stakeholders, the challenge is to ensure transparency in the provenance, ownership, quality and volume at each transfer point in the value chain.

Typically, in the oil industry, the value chain would include well owners, producers, subsidiaries and joint ventures of producers, royalty managers, carriers and pipeline owners, downstream operators, regulators and governments. Each party measures product volumes and other critical parameters individually at different points of time. They use processes, tools and systems calibrated to meet their industry standards and protocols. Often,

the outcome of this is conflicting data and contractual disputes between parties, resulting in expensive rework, delays and the overheads of resolution management. In view of rising operational costs and regulatory pressure, there is an urgent need to set up a solution that uses a consistent interpretation of contracts and transparently provides oil measurement information on an independent and trusted platform. Blockchain technology offers that solution. It can create a robust, reliable and cost-effective solution to what has historically been an intractable problem in the oil custody transfer process.

Let's first look at the "as-is" process between Party 1 and Party 2 in oil custody transfer (see Figure 1). The amount calculated in Step 6 and 7 should be within the prescribed tolerance for Party 2. If it isn't, it is Party 2's problem and needs to be rectified by them. The same holds good for Party 1 in Step 8. After Step 9, the amounts are tallied and should be within the prescribed tolerance limits. If not, a dispute is raised.

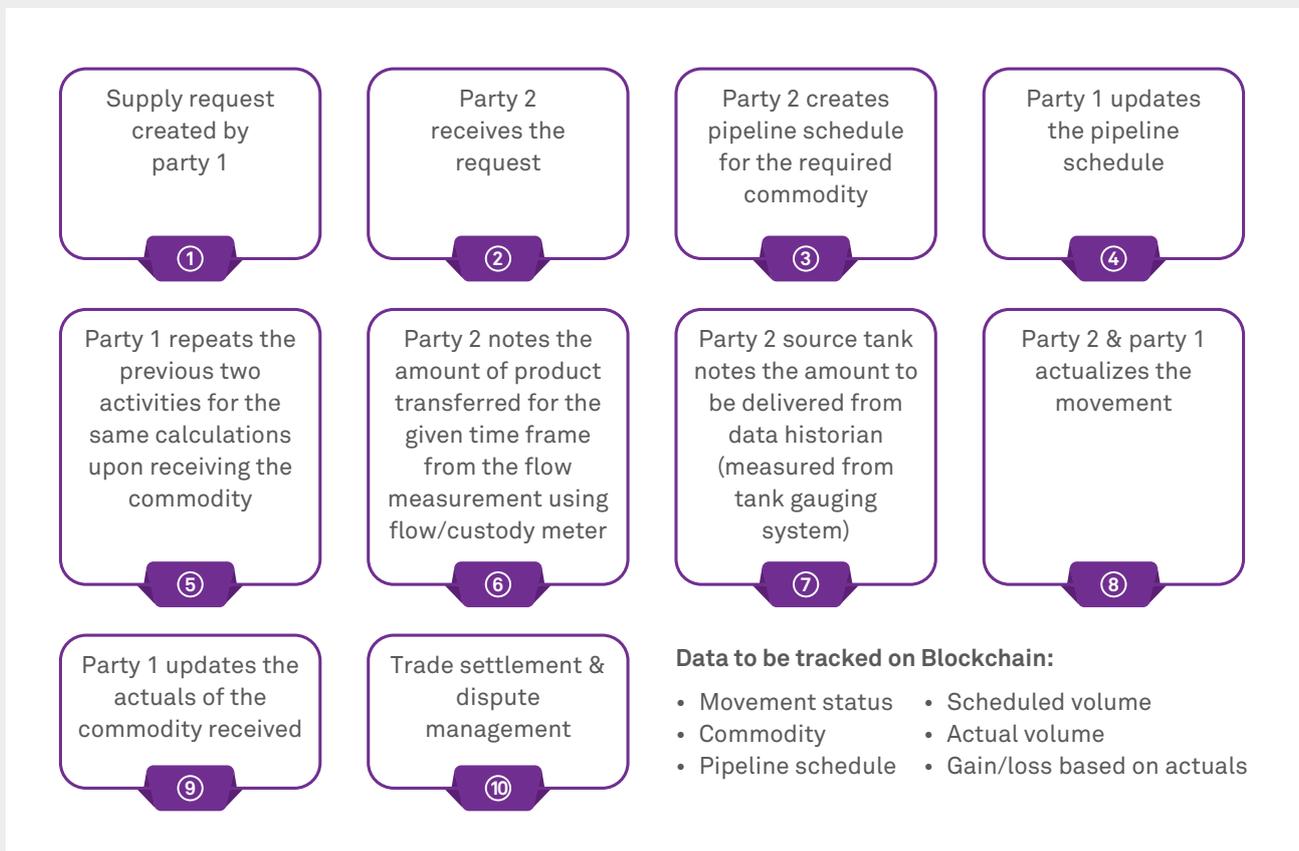


Figure 1: As-Is Oil Custody Transfer Process Between Party 1 and Party 2



**Adoption of Blockchain solutions by the industry is inevitable, it will happen sooner rather than later**

The Blockchain platform, with its distributed ledger, would provide a single source of truth

that would increase trust, build consensus and reduce disputes (see Figure 2).

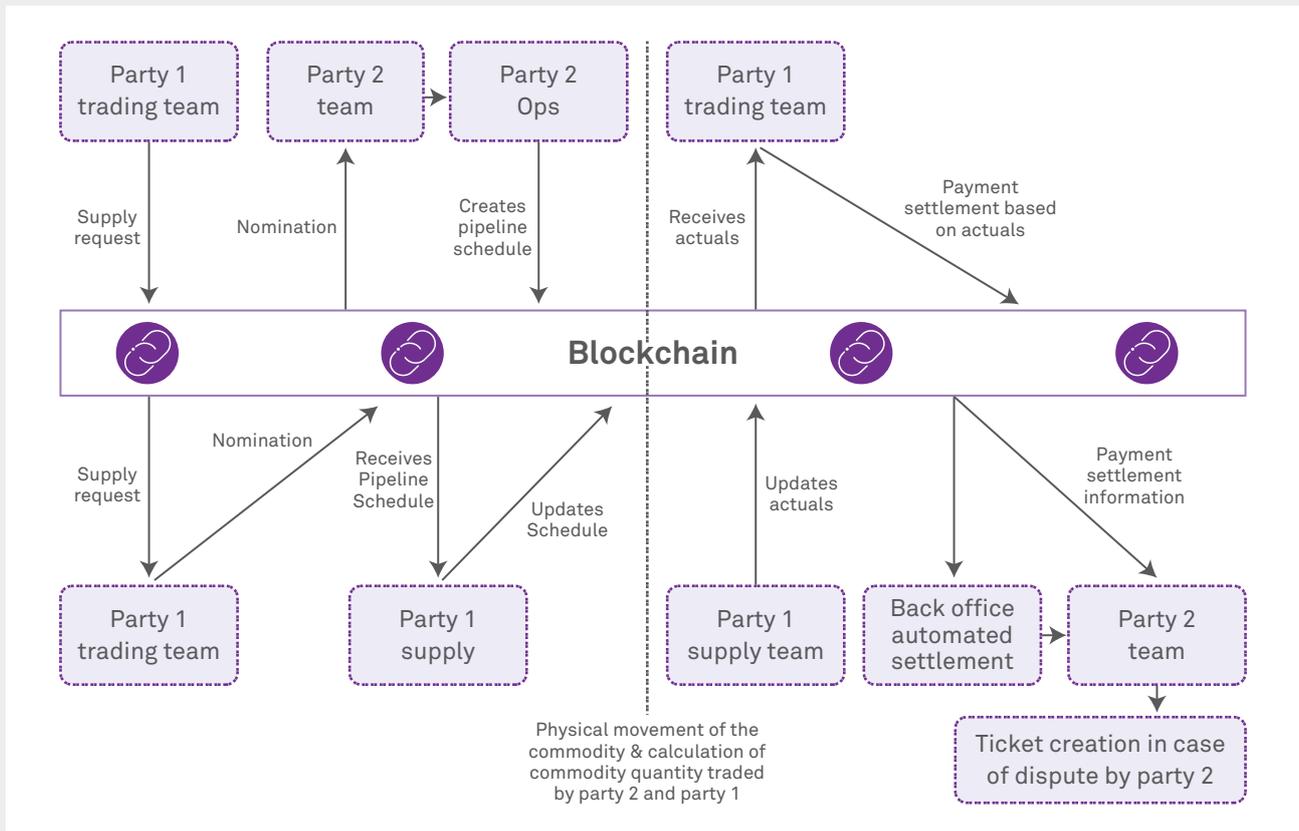


Figure 2: To-be Oil Custody Transfer Process Using Blockchain

By combining Blockchain with smart metering and IoT, the platform would have the potential to eliminate ambiguity and drive real-time reconciliations. Transfer values at each transaction point (see Figure 2) would be read by the sensors and directly written into the Blockchain network. Finally, values from both

parties would be noted, governed by business rules/ smart contracts, and matched. Based on the results, automated payment settlements could take place between the parties. Faster payments, made on the basis of immutable data, at each custody point would spell a major advance in operational efficiency.

## Blockchain platform model

What would be the model for a Blockchain platform to manage oil custody transfer? There are two ways to look at the model. The first is a near-term model where a blockchain pilot is set up between two (or more) trading entities or subsidiaries. The pilot is explored by the entities involved. The value of the pilot is proven and the platform is thrown open to other interested operators. The second model is to set up a consortium that owns and operates the platform with each organization having a node on the platform network. In both cases, it is possible to take the platform from concept to implementation in four months, with a further six months required to take it to production.

## Follow examples to lower cost and improve user experience

Organizations in a variety of industries are already using Blockchain's autonomous and distributed ledger capabilities effectively. FedEx uses it to track high value cargo and plans to use it as a single source of truth for all shipments, for customers, customs officials, sellers and delivery services<sup>i</sup>. Louis Vuitton and Christian Dior are using it to track and trace high-value luxury goods, from the history and provenance of the product's raw materials to environmental and ethical information, point of sales, care services and down to second-hand markets<sup>ii</sup>. They, along with others, are demonstrating how blockchain can address issues around value transfer, such as measurements, location, product and service status, authenticity, cross-border challenges, reconciliation and settlements with zero duplication of effort, lowered costs, improved trust levels and superior user experience.

For the oil industry, the benefits of Blockchain would include:

- Improved visibility, transparency and streamlined transactions across stakeholders

- System driven verification and automation of payments on the basis of commodity volume exchange
- Faster payments
- Minimized mismatch in information leading to fewer disputes
- Availability of entire exchange history, in the event there is a dispute, for faster resolution

Given the challenges around transparency, trust and security, adoption of blockchain solutions by the industry is inevitable. It will happen sooner rather than later.



## References

<sup>i</sup><https://bit.ly/347EEXp>

<sup>ii</sup><https://bit.ly/2XyTcNa>

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With 14+ years of global experience, Muneeb is Blockchain Partner - Consulting & Advisory and leads the blockchain theme for EMEA at Wipro. Muneeb's role involves the evangelisation of Wipro's blockchain solutions with customers and

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