

GLOBAL CHANGE MANAGEMENT

Optimize and Extend your Enterprise PLM Ecosystem

Business agility, people empowerment and accelerated innovation needs are driving enterprise success in an increasingly competitive market. To achieve this, and gain and protect competitive advantages, enterprises need to have a robust, secure and scalable collaboration infrastructure that can help them significantly reduce the cost, enable quick time-to-market and deliver product and support services that meet or exceed customers' needs.

There is a growing business need for enterprises to look beyond engineering to use the expanded Product Lifecycle Management (PLM) capabilities to fully collaborate with business partners, vendors, dealers, suppliers, and customers.

Business Challenges

- Non-ergonomic workflows and lack of access, anytime, anywhere
- High risk exposure with PLM's cloud adoption
- Vendor lock-in: High PLM license cost especially for mid-market segment
- Existing PLM technologies mostly enable only New Product Development and doesn't extend to supply chain management

Wipro's Global Change Management Solution

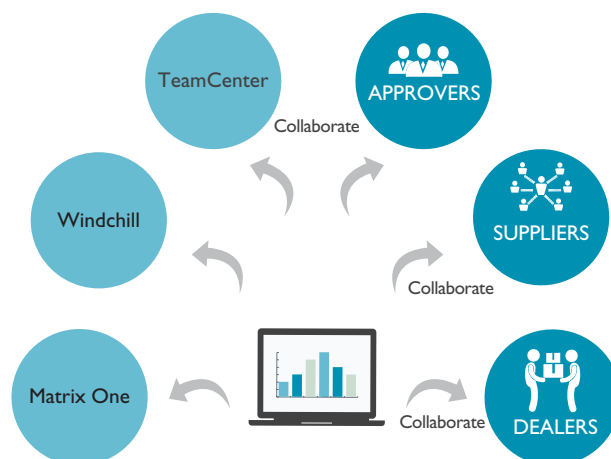
Wipro's Global Change Management Solution provides a unified platform to enterprises that integrates seamlessly with existing on-premise PLM system and mobility frameworks. The solution comes with a pre-packaged mobility framework, called Wipro e.Motion™ Middleware.

- Bi-directional integration achieved using BPM adapters for PLM systems
- User authentication and authorization – clear demarcation between internal and external user, traceability, security, and PLM information protection
- Enterprise stakeholder management with real-time communication and collaboration
- Mobile and web-enabled multi-channel dashboard and reports
- Online and offline approvals of change requests/incidents
- Digitization of change management process through Wipro e.Motion™ Middleware Mobility framework




Global Change Management – BPM PLM Ecosystem

Core Users (PLM) ⇒ Internal Users (BPM) ⇒ End User/Customers (BPM)



Integrated Solution Framework

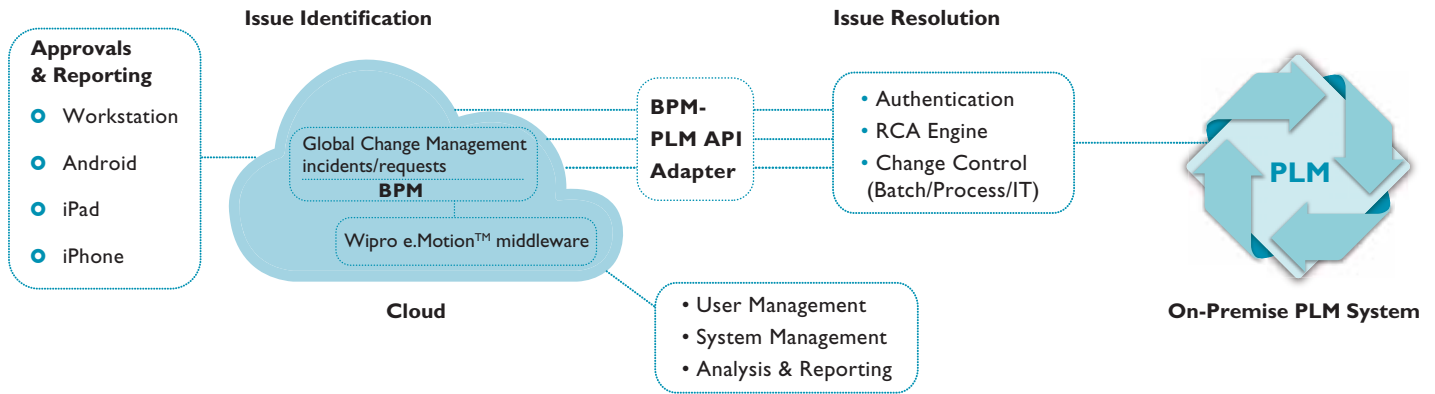
- Process performance reports
- Workflows management
- Problem management and visualization
- Content management and visualization
- Collaboration with heterogeneous systems

 Improved Collaboration

 Better Decision Making

 Increased Productivity

Functional Architecture



Wipro Value Proposition

Wipro's Global Change Management solution enables enterprises to:

Reduce expenditure

- Up to 20% effort reduction in process implementation
- Lower on-boarding cost due to fewer licenses used

Grow revenue

- Improve decision support and quicker time-to-market
- Increase product revenue through enhanced and optimized new product development and maintenance processes

Reduce risk exposure

- On-boarding of external stakeholders only in BPM
- PLM stays on-premise with core product and innovation IP/patents information highly secured

Increase productivity with superior quality

- Innovate, communicate and collaborate – right product information available globally

Business Benefits

- Move from a point solution to a more comprehensive, highly flexible and customizable global solution with anytime, anywhere access
- Collaboration between enterprise stakeholders and external user community in a controlled and secured manner
- Delivery acceleration using Wipro's highly adaptable process asset

Success Story

Wipro helped a leading Automobile Manufacturer in the US to successfully launch their PLM system with seamless BPM integration for Global Change and Problem Management. Wipro turned around the change/problem report requests and new service requests in record timelines resulting in effort and costs savings and providing delight and superior experience right to the end customer.

About Wipro Ltd.

Wipro Ltd. (NYSE:WIT) is a leading Information Technology, Consulting and Business Process Services company that delivers solutions to enable its clients do business better. Wipro delivers winning business outcomes through its deep industry experience and a 360 degree view of "Business through Technology" - helping clients create successful and adaptive businesses. A company recognized globally for its comprehensive portfolio of services, a practitioner's approach to delivering innovation, and an organization wide commitment to sustainability, Wipro has a workforce of over 150,000, serving clients in 175+ cities across 6 continents.

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