

# DECISION MAKING POWERED BY DEEPER INSIGHTS

Wipro's robust analytics solution reduced the annual operating expense by USD 1.5 Million for a leading healthcare service provider



## INDUSTRY LANDSCAPE

Global Healthcare is facing unprecedented challenge with the prevalent information platforms which are not architected to deliver an intuitive, user-friendly interface for efficient performance management, data mining and research. Moreover, with inconsistent data delivery in the upstream processes, major players find it challenging to take business decisions in a highly competitive landscape. This has compelled most enterprise to embrace SAP HANA for better performance and high visibility.

## CLIENT BACKGROUND

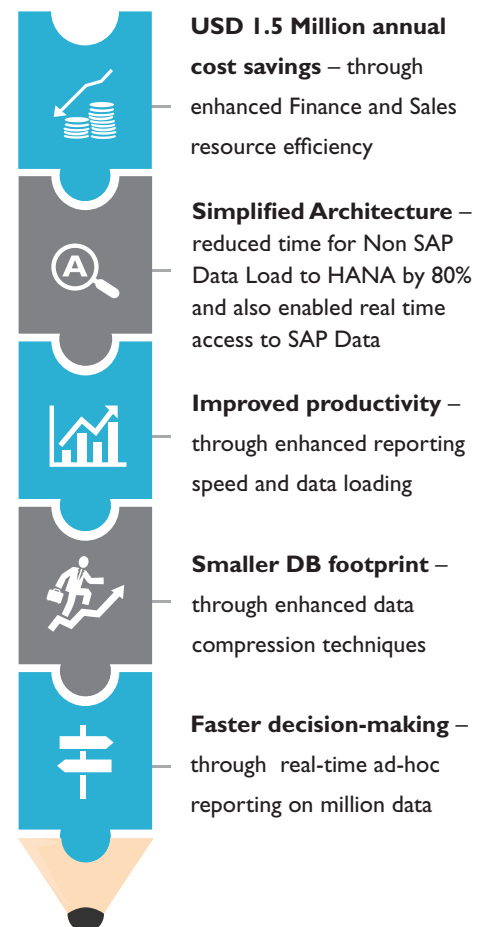
The client is a leading US-based health care services company who specializes in distribution of pharmaceuticals and medical products, serving more than 100,000 locations. They also manufacture medical and surgical products, including gloves, surgical apparel and fluid management products, in addition to operating one of the largest network of radiopharmacies in the US.

## OPPORTUNITY

The client had disparate reporting systems across the organization and ad-hoc reporting was a real challenge with more than a million data sets. Their data was growing rapidly, especially in areas like Demand Planning and SNP, which resulted in lengthy data load cycles. The client needed to implement a scalable reporting framework for speed, agility and performance to realize deeper insight across Sales and Finance statistics providing competitive edge and helping innovate faster.

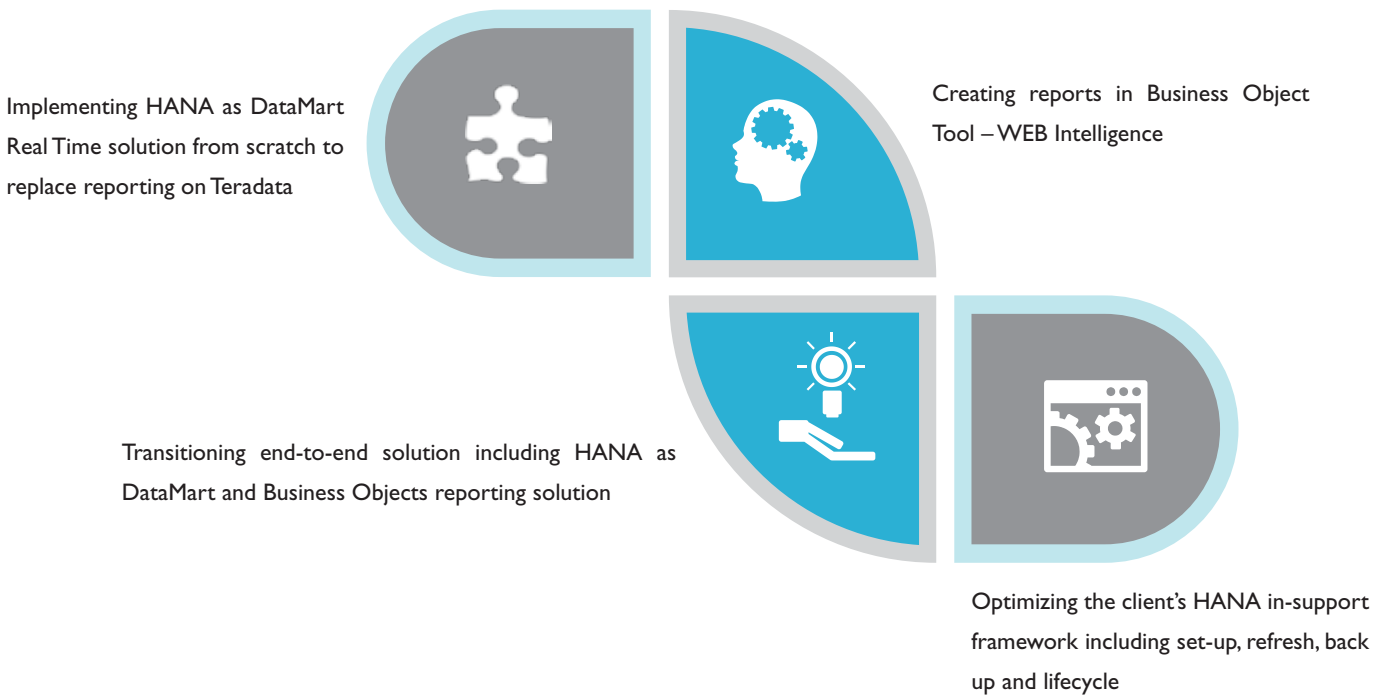
In order to deliver business visibility, the Global healthcare Major needed to improve the current state of performance, usability and timelines of information delivery.

## BUSINESS IMPACT



## THE SOLUTION

Wipro enabled the client to implement high performance SAP HANA Platform to accelerate and streamline the operational reporting systems. As part of the engagement, Wipro recommended the overall application roadmap, and constructed efficient HANA Models and Business Object Reports leveraging Agile Methodology. The client is now empowered to run reports faster and improve productivity by utilizing their time for analysis and better decision making. Key engagement highlights include:



## About Wipro Ltd.

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