



Wipro Limited

Highlights for the Quarter ended September 30, 2026

REVENUE

	QoQ Constant Currency	YoY Constant Currency	Operating Margin
\$2.61 Bn	↔ 0.0%	↑ 0.6%	16.5%

STRATEGIC MARKET UNITS MIX

34.4%	AMERICAS 1	25.6%	AMERICAS 2	27.4%	EUROPE	12.6%	APMEA
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SECTOR MIX

34.5%	19.2%	16.5%	16.3%	13.5%
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Banking,
Financial
Services
and Insurance



Consumer



Technology and
Communications



Energy,
Manufacturing
and Resources



Health

TOTAL BOOKINGS

\$2.6 Bn
↓ 22.9% QoQ CC

LARGE DEAL TCV

\$0.7 Bn
↓ 58.6% QoQ CC

EPS

₹3.23	↑ 0.9% QoQ
	↑ 4.2% YoY

Operating Cash Flow

\$554 Mn

Operating cash Flow/Net Income

165.8%

OUTLOOK

for the Quarter
ending December 31,
2026

Revenue from our IT Services business segment to be in the range of \$2,571 million to \$2,625 million*. This translates to sequential guidance of (-)1.5% to (+)0.5% in constant currency terms.

*Outlook for the Quarter ending December 31, 2026, is based on the following exchange rates: GBP/USD at 1.35 , Euro/USD at 1.15 , AUD/USD at 0.71, USD/INR at 95.76 and CAD/USD at 0.72

CUSTOMER CONCENTRATION

TOP 1 4.5%	TOP 5 14.9%	TOP 10 23.9%
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TOTAL HEADCOUNT

236,328

ATTRITION VOL – TTM

13.8%

NET UTILIZATION EXCLUDING TRAINEES

83.4%

OFFSHORE REVENUE PERCENTAGE OF SERVICES

62.2%



Wipro Limited

Results for the Quarter ended September 30, 2026

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IT Services

	FY 26–27			FY 25-26			
							
	Q2	Q1	FY	Q4	Q3	Q2	Q1
IT Services Revenues (\$Mn)	2611.5	2614.5	10,478.1	2651.0	2,635.4	2,604.3	2,587.4
Sequential Growth	-0.1%	-1.4%	-0.3%	0.6%	1.2%	0.7%	-0.3%
Sequential Growth in Constant Currency Note 1	0.0%	-1.2%	-1.6%	0.2%	1.4%	0.3%	-2.0%
Operating Margin % Note 2	16.5%	16.0%	17.2%	17.3%	17.6%	16.7%	17.3%

Strategic Market Units Mix

Americas 1	34.4%	35.2%	35.6%	35.6%	35.6%	35.6%	35.8%
Americas 2	25.6%	25.4%	26.8%	25.7%	26.6%	27.0%	27.7%
Europe	27.4%	27.2%	26.5%	27.2%	26.7%	26.3%	25.7%
APMEA	12.6%	12.2%	11.1%	11.5%	11.1%	11.1%	10.8%

Sectors Mix

Banking, Financial Services and Insurance	34.5%	34.1%	34.1%	34.1%	34.6%	34.3%	33.6%
Consumer	19.2%	18.8%	18.4%	18.4%	18.2%	18.2%	18.6%
Technology and Communications	16.5%	17.0%	16.0%	16.8%	16.0%	15.6%	15.5%
Energy, Manufacturing and Resources	16.3%	16.1%	17.0%	16.5%	16.3%	17.4%	17.7%
Health	13.5%	14.0%	14.5%	14.2%	14.9%	14.5%	14.6%

Total Bookings

Total Bookings TCV (\$Mn) Note 3	2,595	3,370	16,449	3,455	3,335	4,688	4,971
Large deal TCV (\$Mn) Note 4	674	1,626	7,829	1,440	871	2,853	2,666

Guidance (\$Mn)	2,574-2,627	2,597-2,651	-	2,635-2,688	2,591-2,644	2,560 - 2,612	2,505 - 2,557
Guidance restated based on actual currency realized (\$Mn)	2570-2623	2,592-2646	-	2,645-2,698	2,585-2,638	2,570 – 2,622	2,549 – 2,601
Revenues performance against guidance (\$Mn)	2612	2,614	-	2,651	2,635	2,604	2,587

		FY 26–27	FY 25-26					
								
		Q2	Q1	FY	Q4	Q3	Q2	Q1
Customer size distribution (TTM)								
	> \$100Mn	18	16	16	16	16	16	16
	> \$75Mn	29	32	29	29	31	29	27
	> \$50Mn	45	45	45	45	45	45	47
	> \$20Mn	107	110	106	106	103	104	109
	> \$10Mn	185	184	183	183	177	177	180
	> \$5Mn	299	287	289	289	281	272	281
	> \$3Mn	407	394	391	391	390	393	397
	> \$1Mn	715	714	715	715	722	730	725
Revenue from Existing customers %		98.0%	98.9%	97.3%	94.7%	96.5%	98.6%	99.6%
Number of new customers		33	48	216	30	92	45	49
Total Number of active customers		1229	1232	1233	1233	1272	1257	1,266
Customer Concentration								
Top customer		4.5%	4.4%	4.6%	4.3%	4.7%	4.8%	4.7%
Top 5		14.9%	14.3%	14.3%	13.8%	14.4%	14.4%	14.7%
Top 10		23.9%	23.6%	23.7%	23.1%	23.7%	24.0%	24.5%
% of Revenue								
USD		59%	59%	61%	60%	61%	62%	63%
GBP		13%	12%	11%	12%	11%	11%	10%
EUR		8%	8%	9%	9%	9%	9%	9%
INR		6%	6%	5%	5%	5%	4%	4%
AUD		4%	4%	4%	4%	4%	4%	3%
CAD		2%	2%	3%	3%	3%	3%	3%
Others		8%	9%	7%	7%	7%	7%	8%
Closing Employee Count		236,328	243,044	242,156	242,156	242,021	235,492	233,232
Sales & Support Staff (IT Services)		15,016	15,100	14,574	14,574	14,663	14,863	15,131
Utilization Note 5								
Net Utilization (Excluding Trainees)		83.4%	83.6%	84.5%	83.5%	83.1%	86.4%	85.0%
Attrition								
Voluntary TTM (IT Services excl. BPS)		13.8%	13.9%	13.8%	13.8%	14.2%	14.9%	15.1%
BPS % — Post Training Quarterly		10.7%	9.9%	8.6%	9.7%	8.5%	8.2%	8.2%
Revenue Mix Note 5								
Revenue from FPP		52.4%	54.4%	54.3%	55.6%	55.1%	53.0%	53.5%
Offshore Revenue — % of Services		62.2%	62.4%	61.1%	62.8%	61.6%	60.2%	59.8%



Growth Metrics

for the Quarter ended September 30, 2026 Note 1

	Q2'27 Reported QoQ%	Q2'27 Reported YoY%	Q2'27 CC QoQ%	Q2'27 CC YoY%
IT Services	-0.1%	0.3%	0.0%	0.6%
Strategic Market Units				
Americas 1	-2.3%	-3.1%	-2.1%	-2.7%
Americas 2	0.8%	-5.0%	0.9%	-4.7%
Europe	0.5%	4.5%	0.6%	5.1%
APMEA	2.9%	13.9%	3.1%	13.3%
Sectors				
Banking, Financial Services and Insurance	1.0%	0.8%	1.0%	1.3%
Consumer	2.4%	5.7%	2.6%	6.0%
Technology and Communications	-2.8%	6.6%	-2.6%	7.1%
Energy, Manufacturing and Resources	0.8%	-6.5%	1.1%	-6.6%
Health	-3.9%	-6.5%	-3.8%	-6.5%

Annexure to Datasheet



Segment-wise breakup of Cost of Revenues, S&M and G&A

Q2 FY26-27 (INR Mn)

Particulars	IT Services	IT Products	Reconciling Items	Total
Cost of revenues	174,521	1,545	5	176,071
Selling and marketing expenses	16,687	38	1	16,726
General and administrative expenses	14,736	1	3	14,740
Total	205,944	1,584	9	207,537

Note 1: Constant currency (CC) for a period is the product of volumes in that period times the average actual exchange rate of the corresponding comparative period .

Note 2: IT Services Operating Margin refers to Segment Results total as reflected in IFRS financials.

Note 3: Total Bookings refers to the total contract value of all orders that were booked during the period including new orders, renewals, and changes to existing contracts. Bookings do not reflect subsequent terminations or reductions related to bookings originally recorded in prior fiscal periods. Bookings are recorded using then-existing foreign currency exchange rates and are not subsequently adjusted for foreign currency exchange rate fluctuations. The revenues from these contracts accrue over the tenure of the contract. For constant currency growth rates, refer note 2.

Note 4: Large deal bookings constitute of deals greater than or equal to \$30 million in total contract value terms.

Note 5: IT Services excluding BPS (Business Process Services) and entities which are not integrated in Wipro limited systems at the beginning of current fiscal year.