

**WIPRO LIMITED**  
**CONSOLIDATED BALANCE SHEET**  
( All figures in rupees thousands )

SOURCES OF FUNDS	As of March 31,	
	2002	2001
<b>Shareholders' funds</b>		
Share Capital	464,931	464,866
Share application money pending allotment	2,399	4,797
Minority Interest	27,542	-
Reserves and Surplus	25,460,163	18,500,175
	<b>25,955,035</b>	<b>18,969,838</b>
<b>Loan Funds</b>		
Secured loans	254,872	400,644
Unsecured loans	60,563	48,087
	<b>315,435</b>	<b>448,731</b>
<b>Total</b>	<b>26,270,470</b>	<b>19,418,569</b>

**APPLICATION OF FUNDS**

<b>Fixed Assets</b>		
Goodwill	12,670	-
Gross block	10,069,036	9,488,812
Less : Depreciation	4,770,280	3,818,627
<i>Net Block</i>	<b>5,311,426</b>	<b>5,670,185</b>
Capital work-in-progress and advances	1,164,327	797,958
	<b>6,475,753</b>	<b>6,468,143</b>
<b>Investments</b>		
<b>Deferred tax assets</b>	<b>421,803</b>	-
<b>Current assets, loans and advances</b>		
Inventories	934,600	1,152,530
Sundry Debtors	6,546,160	6,198,589
Cash and Bank balances	3,031,909	4,588,365
Loans and advances	10,055,275	6,117,725
	<b>20,567,944</b>	<b>18,057,209</b>
<b>Current liabilities and provisions</b>		
Liabilities	5,223,455	5,052,456
Provisions	653,156	554,550
	<b>5,876,611</b>	<b>5,607,006</b>
	<b>14,691,333</b>	<b>12,450,203</b>
<b>Net Current Assets</b>	<b>14,691,333</b>	<b>12,450,203</b>
<b>Miscellaneous expenditure</b> (to the extent not written off or adjusted)	759	749
<b>Total</b>	<b>26,270,470</b>	<b>19,418,569</b>

As per our report attached  
**for N M Raiji & Co.,**  
Chartered Accountants

**J M Gandhi**  
Partner

Mumbai, April 19, 2002

For and on behalf of the Board of Directors

Azim Hasham Premji ( Chairman and Managing Director )

B C Prabhakar ( Director )

N Vaghul (Director )

Suresh C Senapaty  
( Corporate Executive Vice President - Finance )

Satish Menon  
( Corporate Vice President- Legal & Company Secretary )  
Bangalore, April 19, 2002

**WIPRO LIMITED**  
**CONSOLIDATED PROFIT AND LOSS ACCOUNT**  
(in rupees thousands)

	Year ended March 31,	
	2002	2001
<b>INCOME</b>		
Sales and Services	34,405,086	30,813,117
Other Income	1,558,236	697,111
	<b>35,963,322</b>	<b>31,510,228</b>
<b>EXPENDITURE</b>		
Cost of goods sold	20,831,431	18,076,391
Selling, general and administrative expenses	5,519,512	5,638,956
Interest	29,697	71,877
	<b>26,380,640</b>	<b>23,787,224</b>
<b>PROFIT BEFORE TAXATION</b>	<b>9,582,682</b>	<b>7,723,003</b>
Provision for taxation ( refer note 4 )	729,000	1,012,000
Add : Minority Interest	808	-
<b>PROFIT AFTER TAX</b>	<b>8,854,490</b>	<b>6,711,003</b>
Earnings per share ( in Rs.)		
Basic	38.31	29.26
Diluted	38.24	29.02
Number of shares		
Basic	231,132,500	229,325,989
Diluted	231,534,876	231,254,523

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Mumbai, April 19, 2002

Bangalore, April 19, 2002

## **SIGNIFICANT ACCOUNTING POLICIES**

### **Accounting convention**

The preparation of consolidated financial statements in conformity with Indian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenues and expenses and disclosure of contingent assets and liabilities. Actual results could differ from these estimates.

Basis of preparation of financial statements -

The accompanying consolidated financial statements have been prepared in accordance with Indian generally accepted accounting principles.

Principles of consolidation -

The consolidated financial statements include the financial statements of Wipro and all of its subsidiaries, which are more than 50% owned and controlled. All material inter-company accounts and transactions are eliminated on consolidation. The company accounts for investments by the equity method where its investment in the voting stock gives it the ability to exercise significant influence over the investee.

### **Revenue recognition**

- Sales include applicable sales tax unless separately charged, export incentives, and are net of discounts.
- Sales are recognized on despatch, except in the following cases :
  - Consignment sales are recognized on receipt of statement of account from the agent
  - Sales, which are subject to detailed acceptance tests, revenue is reckoned based on milestones for billing, as provided in the contracts
  - Software revenue is recognized on the basis of chargeable time or achievement of prescribed milestones for billing as provided in the contracts
- Export incentives are accounted on accrual basis and include estimated realizable values/benefits from special import licenses and Advance licenses.
- Agency commission is accrued on shipment of consignment by principal.
- Maintenance revenue is considered on acceptance of the contract and is accrued over the period of the contract.
- Other income is recognized on accrual basis.

### **Research and Development**

Revenue expenditure on research and development is charged to Profit and Loss account and capital expenditure is shown as addition to fixed assets.

### **Provision for retirement benefits**

For employees covered under group gratuity scheme of LIC, gratuity charged to Profit and Loss account is on the basis of premium demanded by LIC. Provision for gratuity (for certain category of employees) and leave benefit for employee's is determined as per actuarial valuation at the year end. Defined contributions for provident fund and pension are charged to the Profit and Loss account based on contributions made in terms of applicable schemes, after netting off the amounts rendered surplus on account of employees separated from the Company.

### **Fixed Assets and Depreciation**

Fixed assets were revalued in March 1997 and stated at revalued cost less depreciation. Depreciation was provided on revalued amounts. The additional depreciation charge on amounts added on revaluation was drawn out of revaluation reserves. In January 2002 the revaluation reserves were reserved out against the carrying value of fixed assets. Consequently fixed assets are now stated at historical costs less depreciation.

Interest on borrowed money allocated to and utilized for fixed assets, pertaining to the period up to the date of capitalization and other revenue expenditure incurred on new projects is capitalized. Assets acquired on hire purchase are capitalized at the gross value and interest thereon is charged to Profit and Loss account. Renewals and replacement are either capitalized or charged to revenue as appropriate, depending upon their nature and long term utility.

In respect of leased assets, lease rentals payable during the year is charged to Profit and Loss account.

Depreciation is provided on straight line method at rates specified in Schedule XIV to the Companies Act, 1956, except on computers, furniture and fixture, office equipment, electrical installations (other than those at factories) and vehicles for which commercial rates are applied. Technical know-how is amortized over six years. In Wipro Inc, Enthink Inc and Wipro Japan KK the depreciation is provided on Written Down Value method.

### **Foreign currency transactions**

Foreign currency transactions are recorded at the spot rate at the beginning of the concerned month. Year end balances of foreign currency assets and liabilities are restated at the closing rate/forward contract rate, as applicable. Resultant differences in respect of liabilities relating to acquisition of fixed assets are capitalized. Other differences on restatement or payment are adjusted to revenue account.

Forward premiums in respect of forward exchange contracts are recognized over the life of the contract, except that premiums relating to foreign currency loans for the acquisition of fixed assets are capitalized.

### **Inventories**

Finished goods are valued at cost or net realizable value, whichever is lower. Other inventories are valued at cost less provision for obsolescence. Indigenously developed software products are valued at cost, which reflects their remaining economic life. Small value tools and consumables are charged to consumption on purchase. Cost is computed on weighted average basis.

### **Investments**

Investments are stated at cost. Diminution in value is provided for where the management is of the opinion that the diminution is of permanent nature.

## Notes to Accounts

1. In accordance with Accounting Standard 21 " Consolidated Financial Statements " issued by the Institute of Chartered Accountants of India, the Consolidated Financial Statements of Wipro Limited include the financial statements of all subsidiaries which are more than 50% owned and controlled.
2. Accounting Standard 21 does not deal with investments in associates and joint ventures. At present such investment is accounted at cost as required under Accounting Standard - 13. It means that the company's proportionate share in Profit or Loss of such companies are not recognized and only dividend income is recognized. Consequently, Wipro GE Ltd has not been considered for consolidation.
3. During the year, the company acquired 17,91,385 shares, representing 8% of the equity capital of Wipro Net Limited (WNL). Consequent to this investment, WNL has become a fully owned subsidiary of the company. The board of directors of both the companies decided to amalgamate WNL into the company with effect from April 2001. Accordingly, the scheme of amalgamation was approved by the Karnataka High Court. The scheme has been approved in the meeting of creditors and shareholders of both the companies, convened by the court, held on July 19, 2001. The scheme of amalgamation has been given effect to in the accounts of the company for the year ended March 31, 2002, on the pooling of interest method. The deficit of Rs. 2,432,045 arising on amalgamation is transferred to General Reserve as detailed below:

	Rs.	Rs.
Fixed Assets	433,507	
Net Current Assets	71,753	
Less : Loans	90,000	
Net Tangible assets as of March 31, 2001		415,260
Less : Investments in WNL by the Company		2,416,692
Less : Share premium		430,613
Deficit transferred to General Reserve		2,432,045

4. Provision for taxation comprises of following:
  - (i) Rs. 388,837 in respect of foreign taxes, net of deferred tax of Rs. 53,967 and write back of provision of Rs.87,189 in respect of earlier year
  - (ii) Rs. 337,163 in respect of Indian Income Tax, net of deferred tax benefits of Rs. 236,130 and net of write back of provision of Rs. 19,921 in respect of earlier years.
  - (iii) Rs. 3,000 in respect of Wealth Tax.

5. The details of subsidiaries are as follows -

a) Name of the subsidiary	Country of Incorporation	% holding
Wipro Fluid Power Limited	India	79%
Wipro Inc	USA	100%
Enthink Inc	USA	- *
Wipro Japan KK	Japan	100%
Wipro Prosper Limited	India	100%
Wipro Trademarks holding Limited	India	100%
Wipro Welfare Limited	India	100%
b) Wipro Equity Reward Trust	India	Fully controlled trust
* Fully owned by Wipro Inc.		

**WIPRO LIMITED - Consolidated  
CASH FLOWS STATEMENT  
(in rupees thousands)**

	<b>Year ended March 31, 2002</b>
<b>Cash flows from operating activities:</b>	9,582,682
Net profit before tax and non recurring items	
Adjustments to reconcile Net profit before tax and non recurring items to net cash provided by operating activities:	
Depreciation and amortization	1,378,945
Foreign currency translation gains	(119,637)
Retirement benefits provision	(6,413)
Others	(12,676)
Interest on borrowings	28,941
Dividend / interest	(873,941)
Loss / (Gain) on sale of property, plant and equipment	(25,603)
Operating cash flow before changes in working capital	9,952,298
Trade and other receivable	(236,983)
Loans and advances	(745,340)
Inventories ( other than stock-in-trade land )	217,929
Trade and other payables	519,631
Net cash provided by operations	9,707,535
Direct taxes paid	(1,155,393)
<b>Net cash provided by operating activities</b>	<b>8,552,142</b>
<b>Cash flows from investing activities:</b>	
Expenditure on property, plant and equipment ( including advances )	(2,433,022)
Proceeds from sale of property, plant and equipment	194,650
Purchase of investments	(5,709,805)
Inter Corporate deposits placed	(963,300)
Certificate of Deposits with foreign banks	(1,961,111)
Sale / maturities on Investments	145,468
Dividend received	284,645
Interest received	560,355
<b>Net cash used in investing activities</b>	<b>(9,882,120)</b>
<b>Cash flows from financing activities:</b>	
Proceeds from exercise of Stock Option Plan grants	35,479
Dividends paid	(128,071)
Proceeds from issuance / ( repayment ) of borrowings	(133,886)
Net cash provided by/( used in) financing activities	<b>(226,478)</b>
Net increase/ (decrease) in cash and cash equivalents during the year	(1,556,456)
Cash and cash equivalents at the beginning of the period	4,588,365
Cash and cash equivalents at the end of the period	<b>3,031,909</b>

Notes :

- i) Opening cash and bank balances include cash balances of subsidiaries of Rs 115,113 and Rs 5,282 of Wipro Net Limited.
- i) Purchase of investments include Rs. 1,218,142 on acquisition of minority interest of 8% in Wipro Net Limited.
- iii) Figures for previous periods presented, have been regrouped wherever necessary, to confirm to this period classification.

For and on behalf of the Board of Directors

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(Corporate Executive Vice President – Finance)

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