

Wipro's Intelligent Real Estate Enterprise (IREE)

SAP S/4HANA based preconfigured solution to manage end-to-end real estate business processes



Managing real estate business processes is a great challenge in a rapidly changing and competitive market environment. The lack of integration between tenant facing functions and back-office processes leads to loss of revenue and misleading books of accounts.

Wipro's Intelligent Real Estate Enterprise (IREE) is a pre-configured industry solution developed on SAP S/4HANA leveraging SAP intelligent technologies. IREE enables organizations to manage their real estate portfolios more proactively and efficiently.

Reduces cost and time of SAP S/4HANA implementation leveraging intelligent technologies

Key takeaways



Preconfigured and easy to deploy end-to-end property management solution



Includes Wipro's TAM (Tenant Acquisition Management), an Industry Cloud solution for Real Estate Industry, to enable seamless lead-to-lease process



Integrated with interaction center, i.e. SAP S/4HANA Customer Management and SAP C/4HANA



Built-in chat-bot functionality to enable prospective tenants search properties and create interest as CRM lead

Solution Features:



Manage the entire life cycle of property management that includes:

- IFRS16/US GAAP compliant lease management
- Sales-based settlement
- Service charge settlement
- Security deposit agreements
- Third-party management
- Facility management



Wipro's TAM Solution is integrated with SAP S/4HANA Customer Interactive Center to provide real-time status of available properties, their activities trail and integrate CRM lead to RE-FX contract cycle



Comprehensive analytics on vacancy, revenue, cost and future space availability



Efficient prospects management through consolidated view of customers/prospects database helps to allocate available property based on priority

Business benefits



Fast track SAP S/4HANA implementation in almost 6 months with up to 40% cost reduction



Shorter lead-to-lease cycle, increasing occupancy up to 15%



Automatic apportionment of common area maintenance and facility management costs to tenants



Reduced TCO due to seamless integration of CRM and lease management processes

Robust preconfigured and easy-to-deploy solution for the real-estate industry

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